

24837 East Milton Road, Linden, California 95236 (209) 887-3178 Office & Fax miramontestate@yahoo.com | www.miramontestate.com

EXPORT TERMS OF AGREEMENT

Below is a list of terms applicable to export shipments from Miramont Estate Winery:

- All prices quoted are Ex-WORKS from the winery and are good for 3 months from the date of quotation.
- Customer is responsible for arranging all freight to final destination, including pickup from winery. Miramont Estate can provide contact information for and communication with freight forwarders, if needed.
- Miramont Estate will provide the export lab report, if requested, at the expense of the customer.
- Miramont Estate will provide a Certificate of Origin and Certificate of Health, as needed, at no charge to customer.
- Customer is responsible for providing a copy of Export Bill of Lading signed by the designated port of departure for compliance purposes.
- Miramont Estate will load all products on heat-treated export pallets. Cost of pallets will be included in invoice.
- All products will be packed in cardboard boxes with liners.
- Customer is responsible for any required export or other insurance.
- All payments must be made by wire transfer in advance of shipment.
 Miramont Estate will provide wire transfer information upon execution of contract.
- Miramont Estate can ship product within 30 days of initial payment.
 Deposit payment of 50% required prior to shipment preparation. Full balance due prior to shipment.
- For private label order, customer is required to provide labels prior to production
- All information and materials must be received prior to production.

1. Standard Package, 2012 Estate Cabernet Sauvignon or other Lodi Appellation red wine such as Zinfandel, Merlot or Syrah

12 - 750ml bottles per case

60 cases per pallet

1,200 case minimum order

Contact for pricing

2. Standard Package, Lodi Appellation White Wine such as Chardonnay, Viognier, Sauvignon Blanc or Muscat-style wine

12 - 750ml bottles per case

56-60 cases per pallet

1,200 case minimum order

Contact for pricing

3. Standard Package, Premium Appellation Red or White Wine

12 - 750ml bottles per case

56-60 cases per pallet

Minimum order quantity based on selection

Price to be quoted based on selection

Smaller orders are priced on a per pallet basis, (12) 750-ml bottles/case for Standard Package, Lodi Appellation Wines.

Small orders of Premium Appellation wines to be priced based on selection.

Mixed orders may or may not be available

All prices are Ex-Works

Buyer is responsible for all freight charges and lab analysis fees

Heat-treated export pallets are required for all export shipments and will be included in invoice